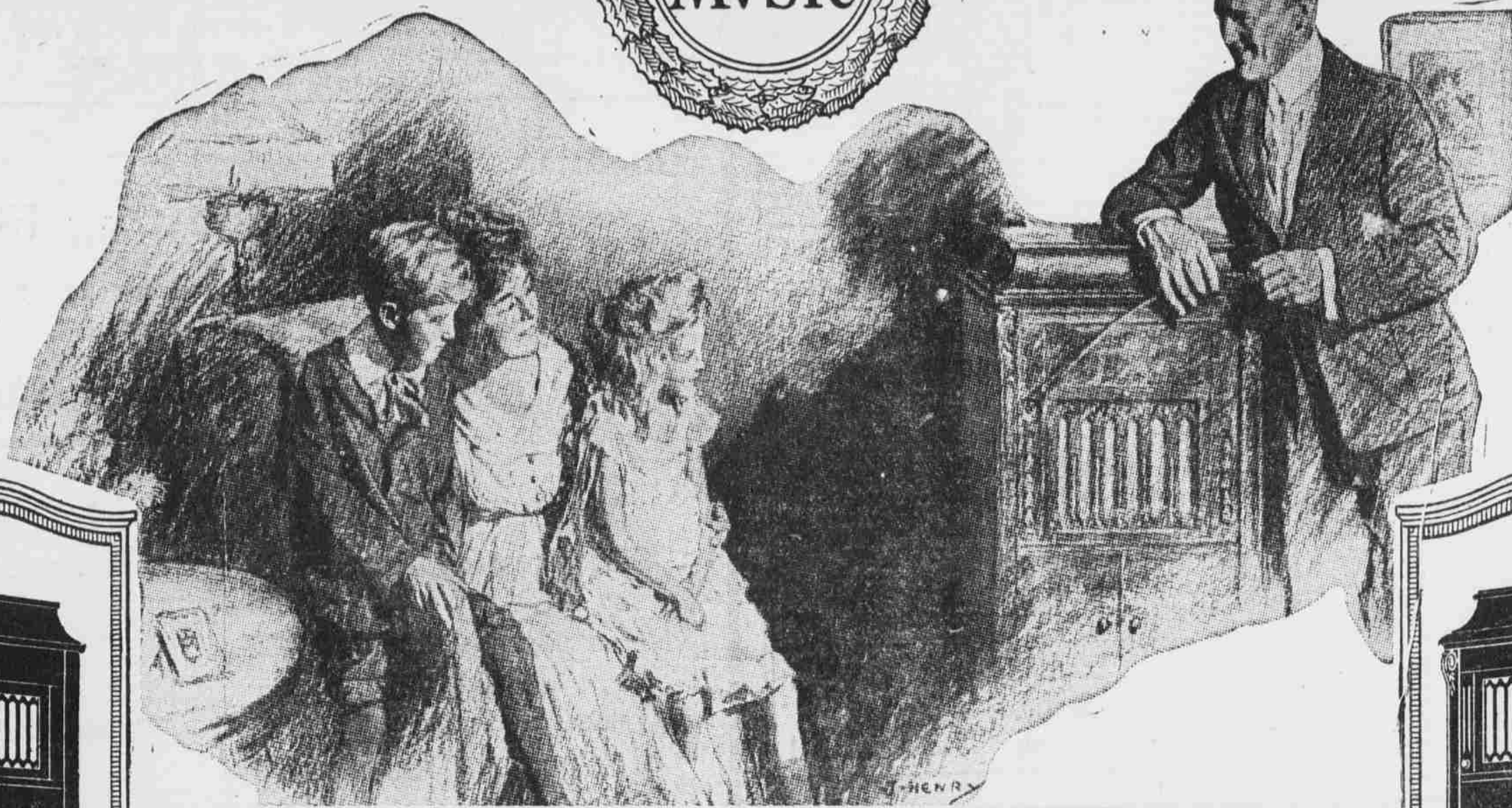


OPEN EVENINGS UNTIL CHRISTMAS
Aeolian Hall Operates Its Own Light and Power Plant with Anthracite Coal



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The Vocalion Brings Happiness to Your Entire Household

A Phonograph for Christmas? Of course—just the thing they will all enjoy! Mother can sit down after her busy hours and listen to the old familiar airs she likes so well; Jack can have his college songs; Sallie all the dancing she wants; and how the children will revel in Nursery rhymes, the jolly dance tunes and musical fairytales, the fascinating records made especially for little folks. And the question of "which phonograph," should be no question at all! For there is

just one phonograph made by a great music house—made by musical experts who have achieved musical tones that are finer, richer and far more realistic. There is just one phonograph that is handsomer in appearance, more tasteful in design. There is just one phonograph upon which no time, thought nor money has been spared to bring each feature to musical and mechanical perfection.

And one phonograph there is that you can play. Just one—

The AEOLIAN-VOCALION

THE phonograph is an ideal Gift. It brings delightful entertainment and musical education to everyone who receives it. The thrill of pleasure felt by those who find a phonograph amongst their gifts this Christmas, will be intensified if the instrument is an Aeolian-Vocalion.

For the Vocalion meets all the requirements of those who are merely looking for a fine phonograph; and in addition, holds a delightful surprise—a gift all its own to those who love to take part in making music themselves.

The Graduola

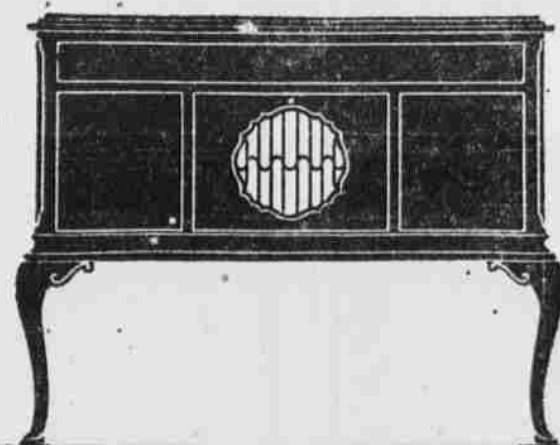
An exclusive feature of the Vocalion, is the most important invention ever developed in connection with the phonograph. Holding this simple device in your hands, you can sit a few feet from the instrument, listen to the record and as that innate desire to express the music comes to you, you move the Graduola gently, and picture in delicate, artistic tone-colors your own instinctive music-thoughts. Besides this exclusive playing-feature, the Vocalion possesses many vital points of superiority as a phonograph—points which reflect the prestige and success of the great music house behind it.

The World's Supreme Phonograph—the Only Phonograph With the Wonderful Graduola

**Aeolian-Vocalions
 with Graduola from \$165
 without Graduola from \$60**

Terms as low as

\$5
 Monthly



PERIOD VOCALION from \$280
 Style 1493 (illustrated above), Price, \$335.
 Terms—\$15.00 Monthly

Vivid, Life-like Tone Quality

of the instrument or the voice it is recreating, is a clear and outstanding feature of Vocalion supremacy. It possesses verity of tone-production that holds the interest of musician as well as layman; its capabilities reaching from the depth and resonance of a bass viol or deep baritone voice to the airy delicacy of a flute or a boy soprano.

Cases of Striking Beauty

Connoisseurs of good cabinet design appreciate at a glance the superiority of the Vocalion cases. The conventional models express a simple elegance that is the essence of refinement.

The famous line of Period Vocalions, executed by America's foremost cabinet makers, are replicas of the best designs from classic masters.

Other Vocalion Features

Universal Tone Arm—Plays the already famous Vocalion Records, and those of any other standard make with great distinctness and beauty.

Automatic Stop—Simpler to operate and superior in mechanism to any other stopping-device on the market.

Record Space and filing arrangements of most modern and convenient type.

THE AEOLIAN COMPANY

IN MANHATTAN 29 West 42nd Street **IN THE BRONX** 367 East 149th Street **IN BROOKLYN** 11 Flatbush Avenue **IN NEWARK** 895 Broad Street

Makers of the Duo-Art Pianola Piano—Foremost Manufacturers of Musical Instruments in the World

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